



長榮鋼鐵股份有限公司  
EVERGREEN STEEL CORPORATION

**STOCK CODE: 2211**

# Evergreen Steel Online Investor Conference

**MAY 9, 2022**

# Disclaimer

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- EGST (the “Company”) is not responsible for updating or revising any information in this presentation, including all forward-looking insights, when new events or situations occur.
- Investors should treat the forward-looking insights in the preceding paragraph as flexible information that may be revised in the future instead of legally-binding promises. The information in this presentation does not express, imply or guarantee its correctness, completeness or reliability. It also does not provide a complete discourse of the Company, the industry and major future developments.

# Agenda

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- **Performance and Development of the Steel Structure Business**

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- **Performance and Development of the Reinvestment Business**

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- **Consolidated Financial Overview**

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- **Q&A**

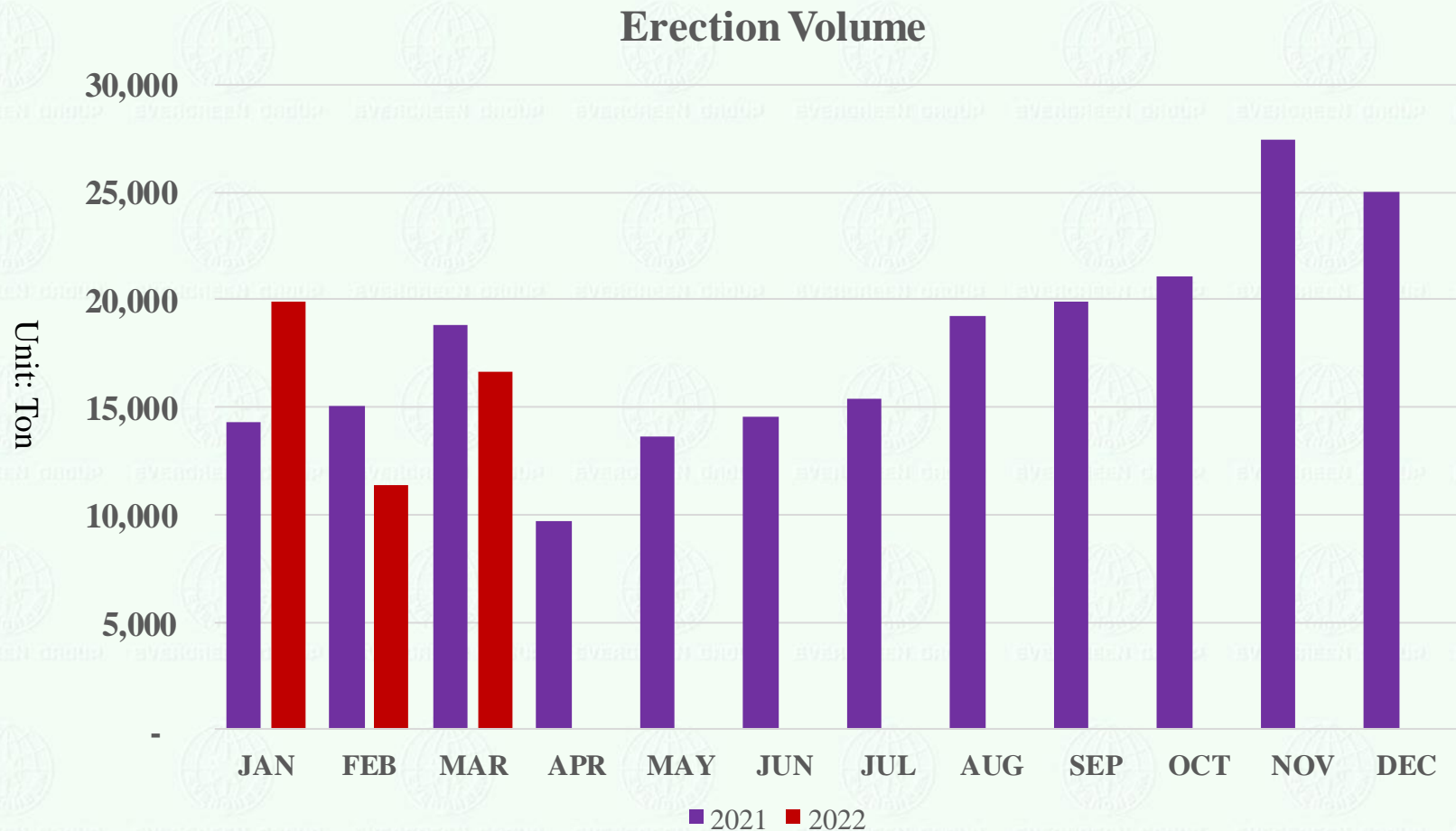


# Performance and Development of the Steel Structure Business



# Steel Structure Business Performance – Erection Volume Breakdown

Breakdown of the Steel Structure Erection Volume in the Past Year



# Steel Structure Business Performance – Order Breakdown

Current Orders (As of March, 2022)			New Orders (Between January, 2021 and March, 2022)		
Item	Tons	Ratio	Item	Tons	Ratio
Factories	49,705	31%	Factories	55,365	31%
Buildings	112,533	69%	Buildings	121,025	69%
Total	162,238	100%	Total	176,390	100%

# Steel Structure Business Development

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- In 2022, there is steady growth in the number of new office buildings, residential buildings, and factories for traditional industries, logistics, and the high-tech industry, which is driving steady growth for the steel structure business.
- With raw materials prices driven up by the Russia-Ukraine war, the Company continues to engage in supplier management and is implementing a floating price for steel with our clients simultaneously.
- The Company has been progressively going after large commercial development projects, high-tech factory projects, as well as steel structure residential and office building projects.



# Performance and Development of the Reinvestment Business



# Reinvestment Business Details

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(1) Hsin Yung Enterprise Corporation:

Mainly disposes of domestic garbage in Taoyuan City, collects general and industrial wastes, and sells the power generated from waste processing.

(2) Super Max Engineering Enterprise Co., Ltd.:

Mainly processes hazardous industrial waste and infectious medical waste.

(3) Ever Ecove Corporation:

① Approved and established in August, 2018, Ever Ecove facilities are currently on trial run.

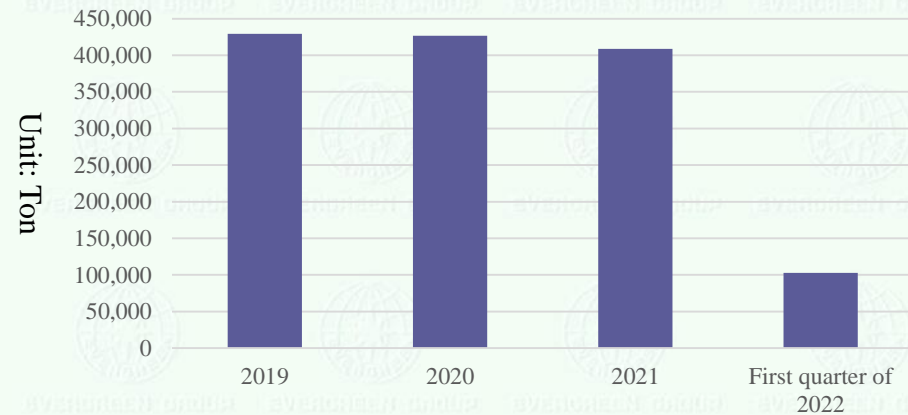
② Mainly processes domestic garbage in Taoyuan City, collects general and industrial wastes, and sells the power generated from waste processing.

# Hsin Yung Business Overview

Year	Intake (ton)	Disposal (ton)
2019	429,329	427,231
2020	426,652	427,119
2021	408,919	415,340
First quarter of 2022	102,747	97,955

- ◆ Steady business performance with consistent waste intake and disposal over the past 3 years.

## Waste Intake



## Waste Disposal

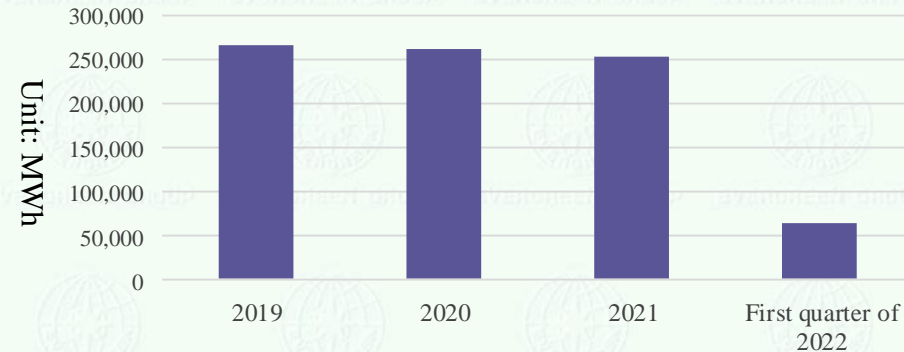


# Hsin Yung Business Overview

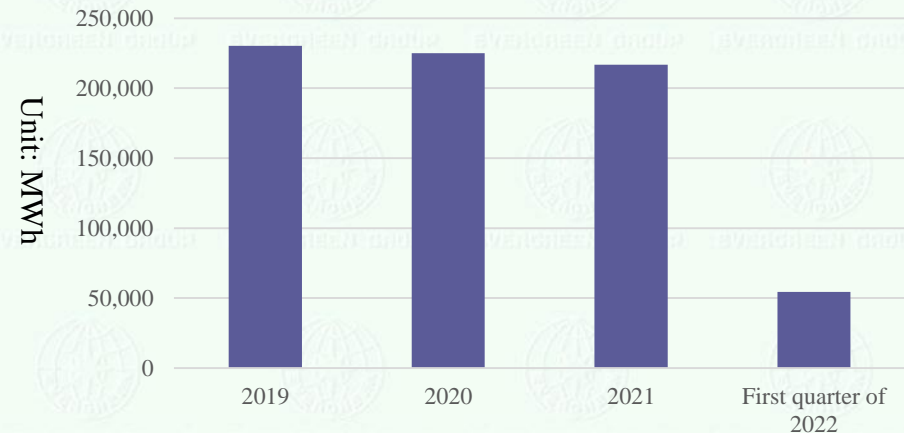
Year	Power Generated (MWh)	Power Sold (MWh)	Ratio (%)
2019	265,395	230,269	86.76
2020	260,582	224,944	86.32
2021	252,595	216,728	85.80
First quarter of 2022	62,948	54,438	86.48

- ◆ Steadily generating power at full load for the past 3 years.

Power Generated



Power Sold



# Hsin Yung Future Prospects

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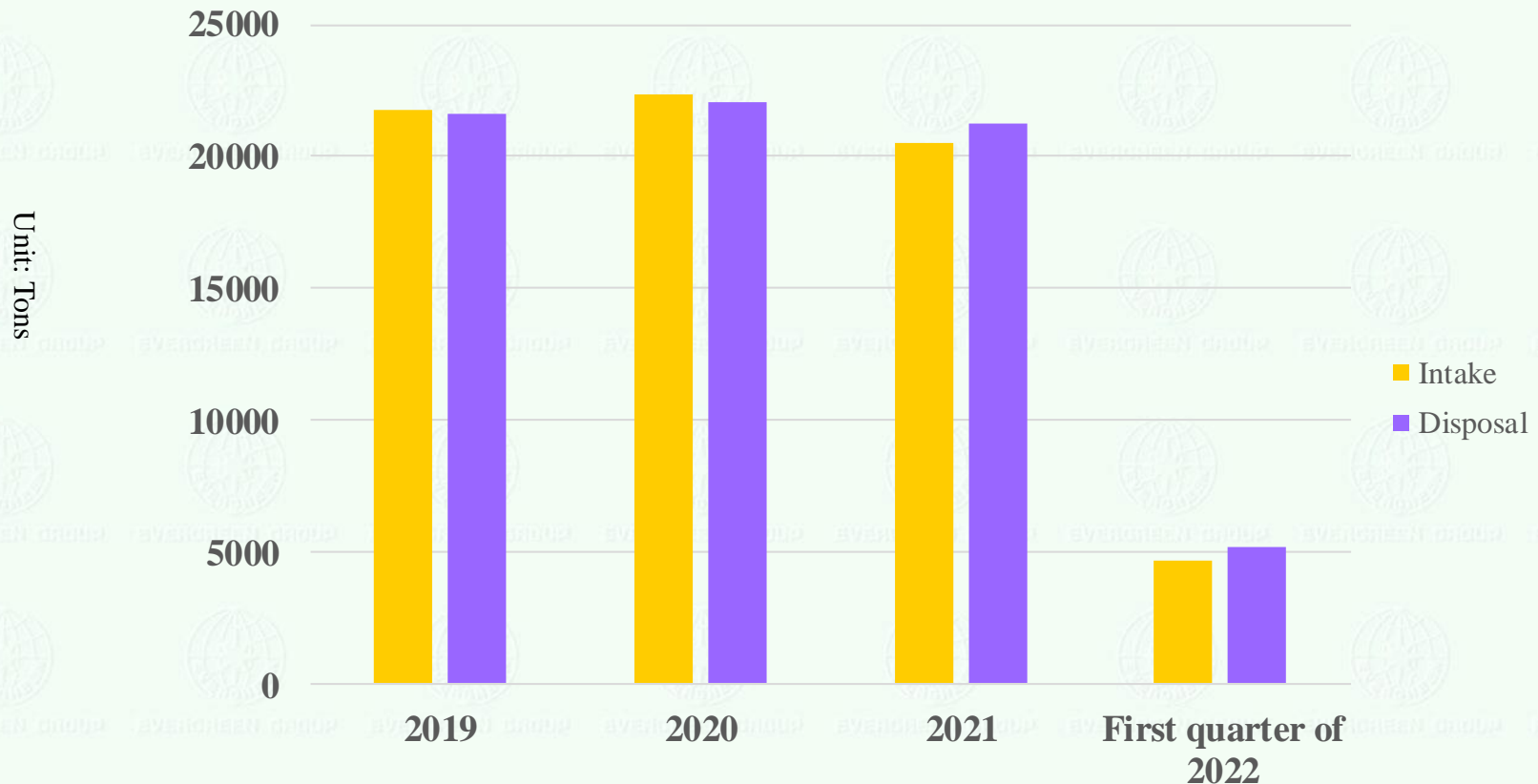
- Hsin Yung's BOO contract with the Taoyuan City Government expired on October 8 and the company signed a temporary waste processing contract with the city government on October 9, 2021. Hsin Yung is negotiating a new contract with the city government now.
- Considering the changes in waste composition and the fact that the government is committed to reducing pollution emissions, Hsin Yung will upgrade its incinerators incorporating advanced waste disposal and pollution prevention technologies from abroad for steady and consistent operational capacity in the future.

# Super Max Engineering Business Overview

Waste intake and disposal for the past 3 years

Unit: Ton

Year	2019		2020		2021		First quarter of 2022	
Waste	Intake	Disposal	Intake	Disposal	Intake	Disposal	Intake	Disposal
Annual Statistics	21,760	21,594	22,314	22,042	20,474	21,228	4,647	5,144





# Super Max Engineering Future Prospects

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- In response to the government's emissions reduction policy, Super Max continues to improve its air pollution prevention and promote capabilities and increase its waste disposal capacity.
- Super Max signed the subcontract for the new incinerator at the end of March 2022. Currently, Super Max is finalizing the design details and construction is expected to begin in July. The new incinerator, once completed, is expected to increase the processing capacity and boost the company's overall competitiveness.

# Ever Ecove Future Prospects

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- After its completion, Ever Ecove is expected to provide a capacity of 219,000 tons of thermal waste treatment and 49,275 tons of anaerobic digestion per year. It will also accommodate over 25,000 cubic meters of solidified landfill waste. In addition, the waste will be used to generate renewable energy and it is expected to generate 200 million kWh of power.
- The pandemic has slowed down construction progress and Ever Ecove is now expecting to begin commercial operation in second half of 2022.



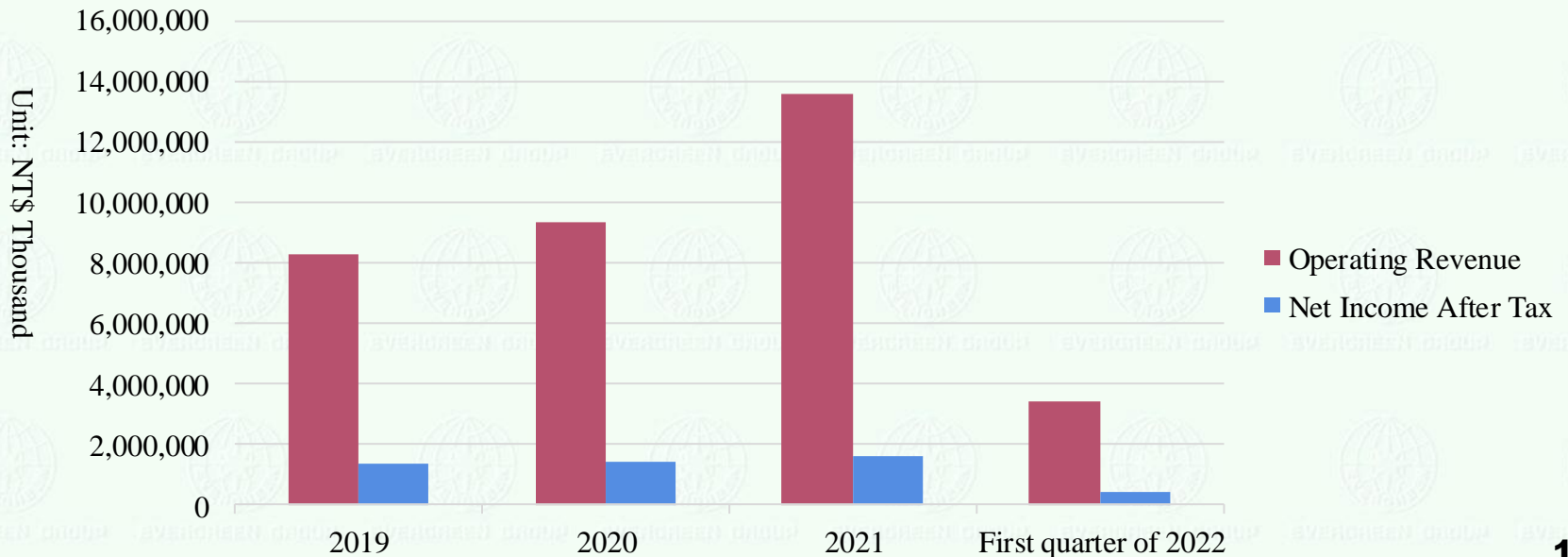
# Consolidated Financial Overview

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## ◆ Evergreen Steel's Financial Overview for the Past 3 Years

Unit: NT\$ Thousand

Item	2019	2020	2021	First quarter of 2022
Operating Revenue	8,268,207	9,349,649	13,608,597	3,391,148
Operating Profit	1,336,124	1,534,312	1,753,938	513,160
Net Income After Tax	1,325,958	1,404,259	1,604,262	418,443
EPS (NTD)	2.44	2.65	3.11	0.82

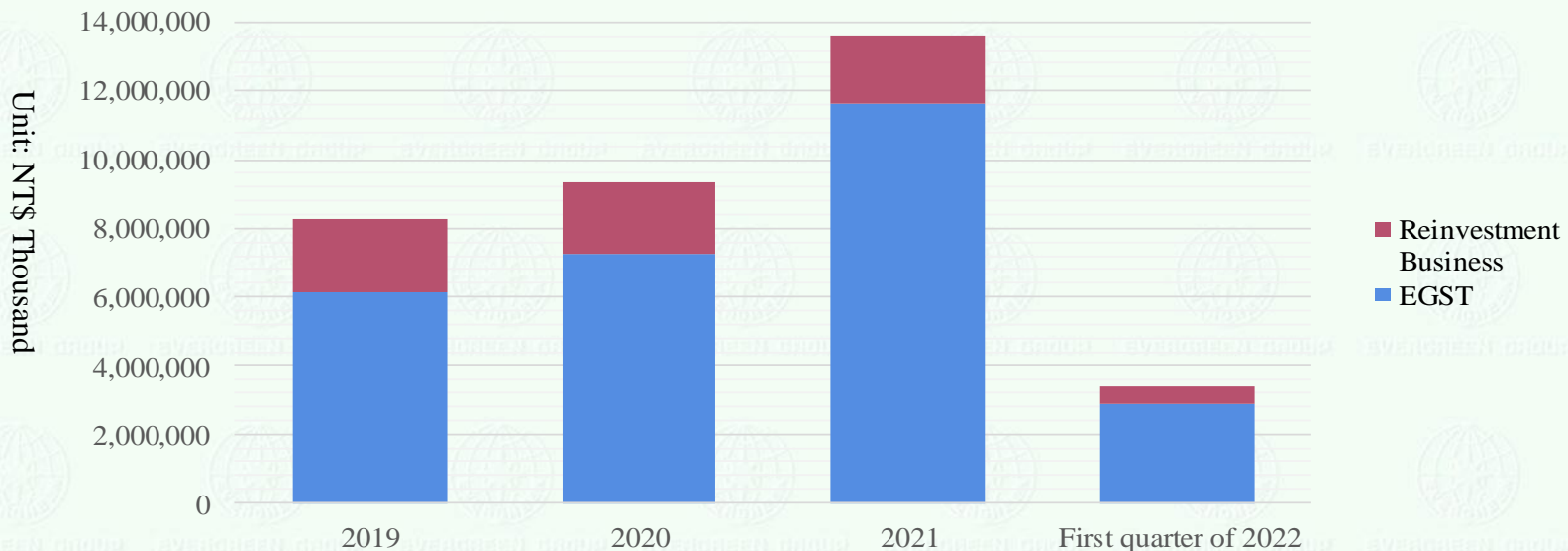


# Consolidated Financial Overview

## ◆ Evergreen Steel's Sources of Operating Revenue for the Past 3 Years

Unit: NT\$ Thousand

Company Name	2019	2020	2021	First quarter of 2022
EGST	6,109,403	7,263,895	11,614,440	2,890,514
Reinvestment Business	2,158,804	2,085,754	1,994,157	500,634
Total	8,268,207	9,349,649	13,608,597	3,391,148



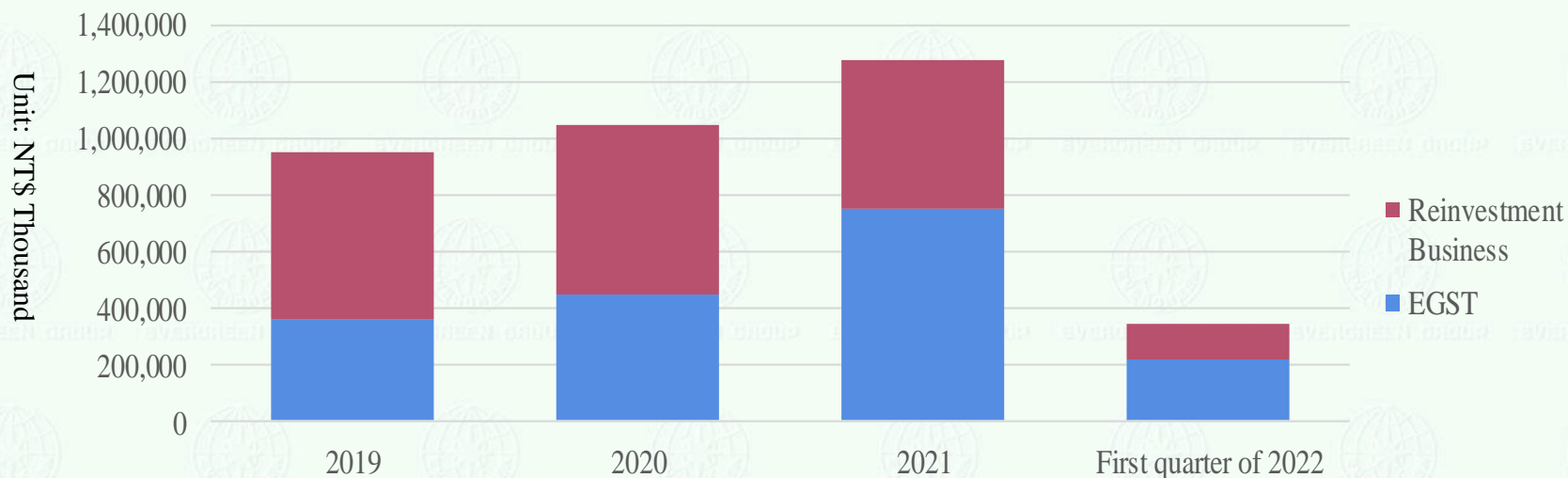


# Consolidated Financial Overview

## ◆ Evergreen Steel's Sources of Net Profit for the Past 3 Years

Unit: NT\$ Thousand

Company Name	2019	2020	2021	First quarters of 2022
EGST	356,517	448,934	747,899	218,330
Reinvestment Business	590,920	594,715	530,361	124,875
Net Profit for the Parent Company	947,437	1,043,649	1,278,260	343,205



# Consolidated Financial Overview

## ◆ Financial performance Q1, 2022 and YoY comparison of Evergreen Steel

Unit: NT\$ Thousand

Item	Q1, 2022	Q1, 2021	Difference	Ratio
Operating Revenue	3,391,148	3,048,197	342,951	11.25%
Operating Profit	513,160	411,805	101,355	24.61%
Net Income After Tax	418,443	341,206	77,237	22.64%
EPS (NTD)	0.82	0.65	0.17	26.15%



**Thank You**

# Q&A